



AYA SHARIF A. ALI

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PROFESSIONAL SUMMARY

Experienced Industrial Engineer with a background in Management and 8+ years of experience in NGO's and International firms. Seeking to leverage leadership expertise as Executive Manager, Quality Assurance Manager, Management Rep. and Planning Engineer since 2012.

SKILLS

- Resource allocation
- Policy development
- Budget planning
- Strategic planning
- Business development

EXPERIENCE

Managing Partner – Business Consultant

April 2017 - Current

Virtual Technology Business Development | Amman, Jordan

- planned, organized, and direction of the organization's operations and programs.
- implemented Budget planning and management
- Prepared accurate and timely analyses that capture and communicate fundraising results, variances, and performance trends.
- Supervised the development of operations-based financial modeling.
Coordinates and leads annual budget reviews, monthly and quarterly reviews, and periodic forecast updates with operational and senior management for all locations.
- Ensured that services and funding relationships are robust enough to meet or exceed strategic goals and objectives.

Executive Manager

April 2017 - Current

Jordan Stone and Tile Exporters & Producers Association, JOSTONE | Amman, Jordan

- Planned, organized, and direction of the organization's operations and programs.
- Implemented Budget planning and management
- Oversee and reported on the organization's results for the board of directors.
- Prepared accurate and timely analyses that capture and communicate fundraising results, variances, and performance trends.
- Supervised the development of operations-based financial modeling.
- Coordinates and leads annual budget reviews, monthly and quarterly reviews, and periodic forecasts

- updates with operational and senior management for all locations.
- Ensured that services and funding relationships are robust enough to meet or exceed strategic goals and objectives.

QA/QC Manager

February 2017 - March 2017

Ghantoot Construction and Transport Development, GCT | Doha, Qatar

- Structured the quality management system
- Prepared, reviewed, and approved Projects Quality Plan with the assigned, Projects Managers and QA/QC Responsible in the projects, and ensure and approve the development of any other procedure or document necessary for the successful implementation of the project quality requirements.
- Reviewed the organizational relationships as they affect quality and developing proposals for improvement.
- Advising and assisting the Projects Director & Projects Managers on all current quality matters and developments, and areas of concern.
- Ensuring the implementation of the inspection & test plan requirements and coordination with construction management.
- Coordinate with external and internal agencies and ensure on time completion of all tests to maintain project schedules.
- Ensure operational processes, tools, policies, guidelines, etc are communicated, understood and followed resulting in consistency across GCT Engineering Department.

QA/QC Engineer

January 2015 - February 2017

Ghantoot Construction and Transport Development, GCT

Management Representative (Quality Assurance Engineer)

March 2012 - March 2014

Travertine Company PLC, Travco | al Balqaa, Jordan

Procurement Engineer

March 2012 - March 2014

Travertine Company PLC, Travco

Trainee

September 2011 - November 2011

Jordan Aircraft Maintenance Limited

EDUCATION

- Masters – Intelligent Systems In Industrial Engineering
Applied Science university – 2021
- Bachelor – Industrial Engineering
Jordan University of Science and Technology, Irbid, Jordan-2012
GPA: 78.7,
Graduation project: Safety Evaluation and Improvement in Construction Industry- Falling from Heights.

COURSES

- Export Development and Coaching Program - 2021
- Market Intelligence Training (MI)-2021
- Export Marketing plan Training (EMP Training)-2019
- Selling skills training course- 2019
- Effective Trade Fair Participation-2019
- Food marketing and export skills- ASU- 40 Credited hrs- 2022
- IRCA Lead Auditor ISO 9001:2015, SGS, Qatar, Ma 2016, 40 credited hours.
- IRCA Lead Auditor ISO 14001:2015, SGS, Qatar, Ma 2016, 40 credited hours.
- Internal Auditor ISO9001:2015, ISO14001:2015, OHSAS 18001:2007, SGS, Qatar, Jan 2016.
- Total Quality Management (TQM), Jordan Engineers Association, 2013, 15 credited hours.
- Supply Chain Management, Jordan Engineers Association, 2013, 15 credited hours.
- Intelligence marketing course- ASU- Dr. Abu Baker - 2022

LANGUAGES

Arabic (Fluent - Native) English (Fluent – proficiency)